



Governor's Bulletin Georgia District

www.pilotgeorgia.org



"Pilots Touching the Lives of Others"

Thanks to everyone who had a part in making our District Convention a success. A special thanks to the Southwest Region for doing such an outstanding job in planning and hosting the event. The Friday Night Opening Session and Pilot Carnival kicked off a weekend of fun, fellowship and learning new ideas to take back to our clubs. The workshops facilitated by the incoming and outgoing coordinators were very informative and helpful. Congratulations to the clubs who were recognized as District Award Winners. The installation of Nancy Miller and the new DAC/DEC was beautiful and inspiring.

We enjoyed having our ECR, Winnie Brewer, with us for the weekend. She has been an encourager and big support for our District this year. It was a joy spending time with her and getting to know her better.

New club officers are encouraged to attend the Region Leadership Workshops. Clubs and individuals are encouraged to attend another workshop if it is inconvenient to attend the one scheduled for your Region. The dates are April 30 and May 14 and the Regions are listed in the Dates to Remember.

New Club Officer Forms are due May 1. Copies should be sent to PI, incoming Governor Nancy Miller and incoming Governor Elect Gail Sharber, your new Region Lt. Governor and District Secretary June Henson.

There are so many people who have been affected by the tornadoes this past week. We are thankful that our Pilot families in Georgia are all safe. We need to continue remembering our neighboring Pilots in Alabama and surrounding states who have had major devastation. We continue to remember our Japanese Pilots and their families as well.

Esther Foster, Georgia District Governor

Volume 90
Number 11
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2010—2011
GEORGIA DISTRICT
DAC/DEC

Esther Foster
Governor

Nancy Miller
Governor-Elect

Linda Jones
Secretary

Barbara Wright
Treasurer

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Lt. Governor
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Emily Jorgenson
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Northwest Region

Beverly McKenna
Lt. Governor
Southeast Region

Gail Sharber
Lt. Governor
Southwest Region

Beverly Garner
Lt. Governor
West Central Region

The **Vision of Pilot** is to achieve universal awareness and prevention of Brain-related Disorders and Disabilities.

PILOT
International



FROM OUR GOVERNOR-ELECT

Hello Pilots, it was wonderful to get to be with so many of you during our annual District Convention. I hope you had a good time. What fun Friday night was! Our awards luncheon was a real highlight for me; I love giving out awards to so many deserving and hard working Pilot clubs. You are the reason that the Georgia District is always a standout.

We started the Awards luncheon out by announcing the Anchor scholarship winners. What an outstanding group of Anchors! Lynda Goodwin and Robin Perry shared how really intelligent these scholarship winners are, and how much they had learned and had grown as a person from their work within Anchor and their service projects. The three most important Anchor awards that are given out at Anchor convention are Scrapbook, Community Service and Anchor Club of the Year.

Our Awards Jury Chair, Norma McKellar and Sherry McDuffie each have an article in this issue, and they detail out the winners.

Thank you Pilots for your club's participation, and I hope more clubs will participate this coming year.

As always, I'm looking forward to being with you in Dallas this July. We will be having a District meeting on Thursday, July 14 at approximately noon. I'm sorry, but I do not yet have our meeting room assignment. I will pass it along in the June bulletin. You will have to bring your own lunch or have a friend pick you up something. Your Lt. Governors want some time to be with you and go over a few things. There will be lots to hear and do and see while in Texas, you know they will be going all out for us. They like to do it up big.

Nancy Miller, Georgia District Governor-elect



FROM OUR CHAPLAIN...

"Remember the greatest gift is not found in a store nor under a tree, but in the hearts of true friends." Cindy Lew

How true! I think back over the years and of all the friends that have been there through thick or thin, encouraging me, cheering me on. And that is what Pilot is: a great BIG circle of friends who are there all the time. We encourage each other, cheer each other on, and we keep each other going through thick or thin, good times and sad times. Then on top of that, we take that FRIENDSHIP out in to each of our communities, sharing what we have done for each other, with everyone else. Let's keep on "Touching the lives of others" through our wonderful Pilot Circle of Friendship.

Cynthia Spearman, Georgia District Chaplain



The Mission of Pilot is to serve by furthering Pilot International's humanitarian efforts through charitable, educational, and research programs in communities throughout the world.



A NOTE FROM OUR ECR...

Winnie Brewer, ECR

Thank you so much for the kind and warm Georgia welcome that I received at your District Convention. It was a great convention and the Georgia District should be proud of the accomplishments for this Pilot year. However, the Pilot year is not over yet, and there is still so much more that can be accomplished...I **believe** that this can be done...do you??

A great big **THANK YOU** to those Georgia Pilots who have contributed to the 2011 PIF Extravaganza!!! The Extravaganza is limited to only 2,000 entries and that will increase your odds of winning to 1 in 80 entries. Governor Esther has recently provided the form to all the club presidents through her weekly message. If you cannot access her e-mail, check out the form on-line at www.pilotinternational.org I was especially excited to be able to bring back 10 contributions that I received the weekend of District Convention. **AGAIN, THANK YOU FOR YOUR CONTINUED SUPPORT OF THE FOUNDATION!**

The District leadership is working hard as they prepare for the Region workshops. They will be providing valuable leadership training for everyone on all levels. I encourage you to attend your Region's workshop.

As you begin to make plans for the upcoming Pilot year there are so many tools that are presently offered on the PI website:

- The new, streamlined Club Manual that was given to all Club Presidents at convention.
- Your Club Installations for this year are on the P.I. website under the resources drop down menu.
- The new secondary mark showcased at your District convention. This mark offers a little more insight into what we do as Pilots bringing dedicated services to our world communities and our focus on brain-related disorders and traumatic brain injury prevention and education. We think you will find the uses endless on your programs and projects, as well as on items such as t-shirts, stationary, and sundry materials.

In closing, this year, President Susan's theme has been "Believe"...believe in ourselves, believe each other...I believe in each of you...I believe in our wonderful organization. Louisa May Alcott said, "Far away there in the sunshine are my highest aspirations – I may not reach them, but I can look up and see their beauty, believe in them..."



LEADERSHIP

Louise Shimer, Leadership Coordinator

KEEP YOUR EYES OFF THE MIRROR

The Big Picture Principle states, "The entire population of the world – with one minor exception – is composed of other people." If you've never thought of life in those terms, then it's time to give it a try. I've never met a person that truly wins with other people who has not mastered the ability to keep his eyes off the mirror and serve others with dignity.

I'm told that psychological research shows that people are better adjusted and more likely to feel content if they serve others. Serving others actually cultivates health and brings about happiness. People have instinctively known that for centuries – even before the science of psychology was formally developed. For example, look at the wisdom (and humor) found in this Chinese proverb:

- If you want happiness for an hour – take a nap.
- If you want happiness for a day – go fishing.
- If you want happiness for a month – get married.
- If you want happiness for a year – inherit a fortune.
- If you want happiness for a lifetime – help others.

You can actually help yourself by helping others. Remember that, and it will help you to take – and keep – your eyes off the mirror.

OPEN YOUR EYES TO THE PEOPLE AROUND YOU AND SERVE THEM WELL TODAY

(25 Ways to Win with People)



WRITING EFFECTIVE FUNDRAISING LETTERS

Judy Jackson, Fundraising Coordinator

There is an art in writing good fundraising letters that produce results. First, **be clear and specific in what you are asking for.**

You can put your one sentence clear request in bold font or give your letter a header at the top of the page in bold, just under your letterhead. Some examples of your Bold Header might be: Request for Live Auction Item or Request for Home Sponsorship or Request for Ad.

Secondly, tell a little about your club, but only in a couple of sentences that are brief and to the point. More importantly, tell about your club's work in the community and exactly what your specific project will benefit. You need to **make a connection with your club and the betterment of the community.**

Provide good clear contact information for yourself or the chairman of the fundraiser, both phone and email information. You might consider creating an **event-**



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specific letterhead for major events, and have the contact information in the letterhead, as well as the body of the letter. For small fundraisers, such as asking for a Live Auction donation, you can use your club letterhead, with your chairman's contact information added to the letterhead. Provide some suggestions for Live Auction items tailored to the company or business you are writing.

Now, before you complete the task, **find out the right person at the company or business who handles requests for donations or sponsorships.** In a larger company, it's usually the director of marketing or advertising; however, you still need a specific name and address or email address. In a smaller company it may be an administrative assistant who handles these requests. To find out, call the company or visit the website. If you know someone in the company, call or email them for the name that you need.

If you don't have funds for postage or don't have a business owner or marketing friend to mail your letters for you, as part of their support of your event, don't use US mail, but email instead. **Email letters** to the right person in each company or business are very effective, but you need to spend the time to get the correct name and email address for the person who handles requests for donations. Create your computer letterhead and use your bold header for your specific request. Use the same guidelines for writing effective fundraising letters in your email letter so that it will be professional and to the point.

Work on establishing a personal connection with the marketing or advertising person in each of your major companies and keep their contact information in a file for next year. Last, but not least, be sure to follow up every donation, sponsorship, or in-kind donation with a **Thank You letter** on letterhead. Let your donors and sponsors know how much you raised, how important their help was, and how much everyone enjoyed the event. Happy letter-writing and good luck with raising the funds that you need!

Send me your favorite or unique fundraisers to share with other clubs: jsjshes@att.net.



MEMBERSHIP

JoAnn Akers, Membership Co-Chair

Pilots, do you have a 20 second "elevator pitch" speech prepared? All job seekers are advised to prepare an "elevator pitch" and they spend countless hours in networking sessions practicing this - so why not have our own "elevator pitch" prepared to let others know about this great Pilot organization. Would you be able to tell someone that you meet some key points about Pilot in 20 seconds (or less!)? Think about the message that you would want to leave with someone - do you carry a business card with your contact information on

it? Why not add the fact that you belong to Pilot International - when you hand that card to someone, that could generate some conversation and then you better have that "elevator pitch" ready! Why not carry the Pilot business cards...you can get these from catalog sales.

I challenge each of you to jot down some points about Pilot International and then what projects your club embraces...those projects that are done in each community can and should be the best selling point. Show how those projects tie into Pilot's signature project and I can guarantee that you will spark some interest. Carry those "elevator pitch" notes with you and watch for those opportunities to share with others.

It has been my honor and a blessing to have worked with the membership division for the GA District Pilots and to have worked with the members of the Region Membership Team and the District Membership Task Force. As a gentle reminder the Task Force developed several "tools" to help clubs and these were presented at various Fall Council and District Conventions. Here are the titles of those tools:

- Tool #1: How to attract new members
- Tool #2: How to re-claim a former Pilot or an Anchor
- Tool #3: Ways to keep members active (and happy to be part of your club)
- Tool #4: Facilitation/Negotiation/Delegation Skills
- Tool #5: Conflict Resolution Skills
- Tool #6: Mentoring

If any of you would like a copy of any of these, just e-mail me at jrakers@bellsouth.net.

Pilots, just BELIEVE in Pilot, BELIEVE in your club and the GA District and lets make this District even stronger...get that "elevator pitch" speech ready!



GEORGIA PILOT FOUNDATION

Pilots, we had a great district convention at the Gwinnett Place Marriott and here are the results of the GPF/PIF Dream Basket Drawing and the Anchor scholarship awards.

We awarded six \$1,500 scholarships to the following Anchors: Ashley Anderson, Elbert County High School, PC of Elberton; Julia Gryzenia, West Lauren High School, PC of Dublin; Elizabeth Lacksen, Gatewood High School, PC of Eatonton; Jessica Reed, Heritage High School, PC of Conyers; Jenna Jansen, Madison County High School, PC of Madison County; and Safia Siddqui, Campbell High School, PC of Marietta

Some of the recipients were at the Awards Luncheon and received a certificate. Congratulations to all of our winning Anchors. This is what the Georgia Pilot Foundation is all about and why we need your donations.



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The GPF/PIF Dream Basket Drawing was a huge success. There will be approximately \$4,750 going to each foundation. Here are the winners of the Dream Baskets. Baskets with a combination of cash and gift cards were won by the following; Pam Anderson, PC of Elberton; Vickie Cheek, PC of Cochran; Kay Cooke, Battlefield PC; Rachel Fleeman, PC of Madison County; Virginia Highsmith, PC of Okefenokee; Sandra Martin, PC of Madison County; Frances Roberts, PC of Jones County; Ruby Smith, PC of Bainbridge and Dot Willis, PC of Blakely.

Baskets with cash of \$250 were won by Pam Allgood, PC of Elberton; Penny Blakeney, PC of Covington; Antoinette Early, PC of Atlanta and Anne Walker, PC of Elberton. The \$500 winners were JoAnn Akers, PC of Atlanta and Cherokee County and the Pilot Club of Eastman won \$500. The \$1,000 winner was Tricia Scoggins of the Pilot Club of Commerce. She was not in attendance, but she was a very happy winner. All six regions were winners.

The Georgia Pilot Foundation still needs donations for the year. With the Dream Basket Drawing added to our previous amount of \$2,885, we only have \$7,635 for the year. That will not cover the scholarships of \$9,000. So far, we have received club donations from the Pilot clubs of Conyers, Dublin, Oconee County, and Statesboro in the East Central Region; Classic City, Elberton, Gainesville, and Lavonia from the Northeast Region; Atlanta from the Northwest Region; Eastman from the Southeast Region; Blakely and Cuthbert from the Southwest Region and Newnan and Warner Robins from the West Central Region. There are also individuals that have made donations and honorariums of \$25 made by some clubs. Please check with your club treasurer to see if you have made your yearly donation of \$100 or more to GPF. If your club has made a donation of \$100 or more and your club is not listed, please notify Robin and me by email and we will check on it.

Again, thanks for your continued support of our fundraisers and the Georgia Pilot Foundation.

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GEORGIA DISTRICT ANCHOR CLUBS

Lynda Goodwin, Anchor Coordinator

Pilot International has an exciting opportunity for Anchors to become **Provisional Members!** Anchors graduating this spring are eligible for Provisional Membership. Here's how it works -- Just prior to graduation seniors should complete a Provisional Membership form. The Provisional Membership form may be downloaded by clicking on "documents" under the Anchor section of the PI website (www.pilotinternational.org). The completed forms are sent to Pilot International Headquarters. Once the completed form is received at Pilot Headquarters, it will be forwarded to the Pilot Club closest to the area indicated on the form. Then a Provisional Membership card will be sent to the member.

It's an open invitation to attend and participate in Pilot Club activities at home or away at college for up to six years. Provisional Membership is a great way for Anchors to continue supporting their communities through service, and also provides limitless opportunities to network and make personal and professional connections. Provisional Membership is sponsored by Pilot International and is **free** to the member. We appreciate our past Anchors for their many years of service and dedication to Anchor and Pilot International.

This is a win-win situation. What an easy way to get new members! We don't lose our Anchors and we get young, enthusiastic Pilot Club members.

My suggestion is for the Anchor Coordinator of each club to download the form, make copies and go to the last Anchor Club meeting of the year. Pass out the forms to the seniors, allow time right then for them to complete the form, take up the forms, and then the Anchor Coordinator mails all the forms together to PI.

Please contact me with any questions or suggestions at Lynda@edgoodwinassociates.com.



PILOT PROJECTS

Era Hall, Projects Coordinator

What a thrill and honor to see all the Georgia District Pilots in Atlanta during the District Conference! When this Governor's Bulletin is published, plans for next year and new club officers will be brewing and made! In preparing a presentation, I read the following from the Pilot International handbook:

Projects Division: Responsible for activities related to community service and improvement, safety, education, patriotism, international relations, Pilot International



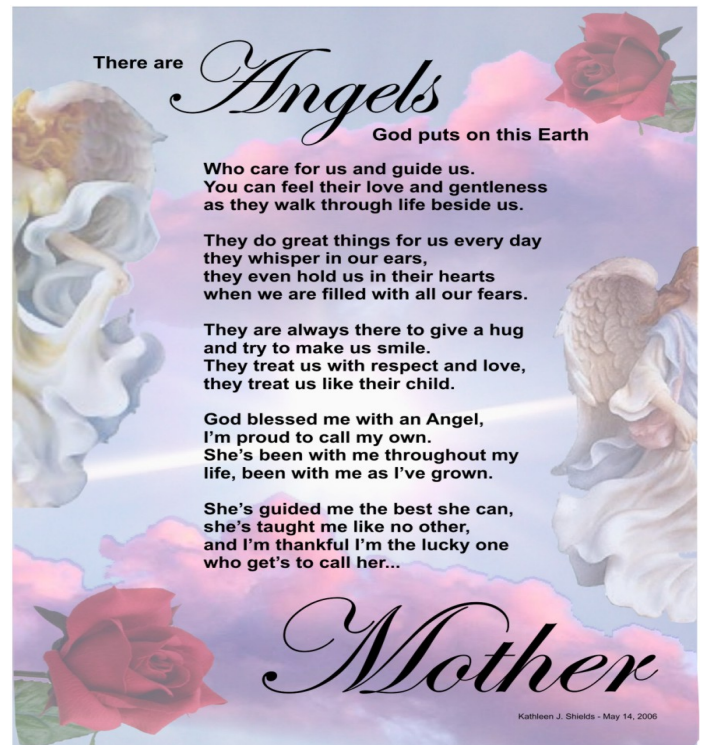
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endorsed projects, assistance to people who are aged, needy or have disabilities, and other projects.

With a charge such as this, it is no wonder that Pilot Clubs all over the world do wonderful things for their communities. Ice cream parties, Easter basket treats for those in nursing homes, Children's Easter baskets made especially for those living in shelter homes, fun spring dance parties, Brain Injury support dinners, Autism support activities for National Autism awareness month, and Special Olympic celebrations are just a few projects held this month. As taken from this month's Conyers Cruiser newsletter: Wow! What a busy month with all these great projects!

Not only have Georgia District Pilots kept up with year long projects throughout their own communities, clubs have been generous in their contribution to help improve the lives of our international friends affected by the tsunami disaster. Japanese Pilot Club Governor, Keiko Mori, sent word that Pilots from Japan are all alive, but many have been displaced from the damage to their homes and work buildings. During the April District Convention, over \$2000 was collected toward relief efforts for Japanese Pilot club members and their families. If you would still like to contribute, mail donations to PI Headquarters 102-A Preston Court, Macon, GA 31210, or fax credit card information to (478) 477-6978. Please earmark all donations: Japan Disaster Fund. Your support and prayers are needed.

Know you are appreciated for all you do to help communities. Happy May Day and Happy May Month of Projects!





AWARD WINNERS AT DISTRICT CONVENTION

Norma McKellar, Awards Jury Chair

What a joy it was to read all the award entries this year! Pilots are truly hard workers, caring volunteers, great "donaters" (as in donating) and never ending "member-getters". The judges that helped me were quite amazed at what Pilots do and so we should all be proud, not necessarily for winning an award, but for the collective good that the awards and entries represent.

Here are the awards presented at our Georgia District Convention:

ANN ADAMS ATTENDANCE AWARD (14 entries)

1. PC of Madison County...99%
2. PC of Oconee County...98%
3. PC of Macon...97%

EDWINA GILL GROWTH AWARD (11 entries)

1. PC of Macon...+4
2. PC of Newnan...+1
- PC of Elberton...+1

VIVIAN HARTMAN MEMORIAL AWARD (11 entries)

1. PC of Elberton...\$6411.00
2. PC of Atlanta...\$4207.26
3. PC of Battlefield-Ft. Oglethorpe...\$1760.00

ELIZABETH GREENE UMHAU SAFETY AWARD (2 entries)

1. PC of Eastman...108 pts.
2. PC of Madison County...75 pts.

NANCY HENDRICK FRIENDSHIP AND SERVICE AWARD (14 entries)

1. PC of Gainesville...211.41 hrs.
2. PC of Monroe...91.83 hrs.
3. PC of Fitzgerald...81.33 hrs.

NEWSLETTER DISTRICT WINNERS

1. PC of Dublin..."Touched by a Pilot"
2. PC of Macon..."Beams"
3. PC of Eastman..."The Wheel"

ANCHOR CLUB OF THE YEAR

1. Monroe
2. Milledgeville

GOVERNOR'S CUP

1. PC of Madison County
2. PC of Statesboro
3. PC of Cochran

These winners inspired me. I hope they inspired you. Start your planning today to be a winner next year. Just remember Zig Zigar's quote: "Winning is not everything,



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but the effort to win is." Kate Caswell, next year's Awards Jury Chair, will be eagerly awaiting entries from every Georgia District club!



FROM YOUR EAST CENTRAL REGION LT. GOVERNOR

Jacquie Kristoff, Lt. Governor

Welcome to Spring! Hopefully we are now headed toward weather that is not as cold as our winter was and can get out and do the activities outside the house we all enjoy. By the time you read this, District Convention will be in the history books and at least three of the Region Workshops will be as well. I hope everyone who attended either or both of these Pilot activities learned something new about Pilot. Both of these functions are geared to enlighten both seasoned Pilots and "newbies" as well of the activities and operations of Pilot International.

There are so many projects and fundraisers that are performed by Pilots around the District, District Convention and Region Workshops give us the opportunity of sharing the successes and the not so successful ones. Also, we have the opportunity to meet and make new and lasting friendships. Hopefully you were able to pick up some ideas to take home to share with your club and give you "food for thought" for new projects or fundraisers or a way to tweak what you are currently doing to make it more enjoyable for your Pilots and your communities.

I look forward to serving as East Region Lt. Governor again for the 2011-2012 Pilot year and hope to meet a lot more of you during the upcoming year. And, as always, thank you for your dedication to Pilot and all the work each of you do in your communities to help enhance the quality of life.

DISTRICT CONVENTION PHOTOS

Below is the link to Walgreens and the District Convention photos. You can select which photos you want and have them printed out for pick-up at your local Walgreens or you can have them mailed to you.

<http://photo2.walgreens.com/walgreens/share/p=237301304214624393/l=2112342007/g=36911685/cobrandOid=1009/otsc=SHR/otsi=SALBlink>

The photos are also posted on Cindy's Facebook page.

**Congratulations to
Ivis Bedrick, 50-Year Member,
Pilot Club of Warner Robins
This is an outstanding milestone in Pilot
membership.**

DATES TO REMEMBER

Region Workshop (SE, NE, WC) – April 30, 2011
New Club Officer Forms due – May 1, 2011
Nominations/Qualification Forms for PI Officers due –
May 4, 2011 (postmark deadline)
Proposed Bylaw Amendments – May 14, 2011 (deadline)
Region Workshop (EC, NW, SW) – May 14, 2011
PI/PIF Convention Registrations due – June 1, 2011 (for
discounted registration fee)
PI Convention, Sheraton Hotel, Dallas, TX –
July 13-16, 2011

WELCOME OUR NEW MEMBERS

The Georgia District would like to welcome all the newest members to our organization! WELCOME!!

New Member	Club	Sponsor
Gail Hughes	Adel	
Michael McKenna	Chatham Co.	Beverly McKenna
Adrienne Joy Cooper	Dublin	Rosemary Hall
Angel Leigh Webb-Dick	Dublin	Jane Stewart
Debra Branch	Dublin	Carol Simmons
Angela Weight	Dublin	Mandy Gilder
Kailyn M. McDuffie	Statesboro	Elaine McDuffie
Gloria W. Hagan	Statesboro	Priscilla Clifton
Pamela S. Rickman	Toccoa	Kathy Harvey



MAY BIRTHDAYS

DAC/DEC

Vonnie Brown – May 14

Past Governors

JoAnn Akers – May 3
 Edwina Gill – May 15
 Pat Kesler – May 15
 Jo Farish – May 30



Congratulations to
The Pilot Club of Brunswick who
celebrated their 65th Anniversary on
Monday, April 25, 2011
President: Pat Wallace; 31 members

In Loving Remembrance... The Georgia District extends our deepest sympathies to those who have lost loved ones.



Pilot	Pilot Club
Wynette Simmons	Statesboro
Geraldine Turnbull	Emeritus member – Oconee County
Dottie Welch	Former member – Cochran
Amy Cannon	Dublin
Marie Jones Bridges	Gainesville
Eleanor Crawford	Emeritus member - Gainesville

Pilot	Pilot Club	Relationship
Barbara Wright	Blakely	Husband
Joyce Moore	Cuthbert	Mother
Edna Thigpen	Peachtree Pilot Club of Atlanta	Brother
Ann Brooks	Covington	Aunt
Jane Woodard	Covington	Aunt
Faye Huckaby	Covington	Aunt
Mildred Bell	Oconee County	Brother-in-law
Connie Ayers	Elberton	Mother
Carol McLanahan	Elberton	Mother
Emma Wacaser	Bainbridge	Sister
Mary Gibson	Bainbridge	Brother-in-law
Gythia Devereaux	Baxley	Husband
Barbara Sheppard	Washington Co.	Husband

Georgia District Directory

It's time again to update the directory. Please send an updated list of your club members to Kirsten Jorgenson.

Kirsten Jorgenson
 2692 N. Thompson Road
 Atlanta, GA 30319
kajorge@yahoo.com



The Mission of Pilot is to serve by furthering Pilot International's humanitarian efforts through charitable, educational, and research programs in communities throughout the world.

Georgia Pilot Foundation, Inc.



CONTRIBUTION FORM

The Georgia Pilot Foundation, Inc. is a non-profit, charitable foundation, which currently provides post secondary education scholarships to Georgia District Anchor Club members, as well as to benefit people with disabilities and brain related disorders.

Please send your gift, along with this completed form to: **BARBARA WRIGHT**
2010-11 GA DIST. TREASURER
4012 FIVE BRIDGES ROAD
BLAKELY, GA 39832

Enclosed is a gift of \$ _____ as a:

- Memorial Gift in Memory of _____
- Honorarium Gift in Honor of _____
- Special Gift _____
- Other Gift _____

Please send an Acknowledgement to:

Name _____

Address _____

GIVEN BY: Name _____

Address _____

Pilot Club _____



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The Georgia District Governor's Bulletin is published monthly.
Layout Editor is Tammy Purcell.
Articles are due on the 10th of the month preceding the publication date.
Please e-mail articles to Esther Foster at estherfoster@windstream.net.
Every effort will be made to publish news by clubs.
Articles may be edited to fit space.

Club Presidents: Please pass on a copy of the Governor's Bulletin to EACH member of your club. If lack of money for photocopying is a problem, bring a few copies of the Governor's Bulletin to your meeting and pass them around for everyone to read. Have each member initial it when he/she has read it.



Esther Foster
PI Georgia District Governor
107 Pineview Road, Gray, GA 31032



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